



7 Key Referral Systems You NEED to Investigate!

Calls/ Circle Prospecting:

- Cole Realty Resource - clubwealth.com/cole
- Vulcan 7 - <https://clubwealth.com/vulcan7/>

Notes:

- AM Cards- <https://clubwealth.com/am-cards/>
- Send Out Cards - <https://clubwealth.com/sendoutcards/>
- VistaPrint - VistaPrint.com

Pop-bys:

- Popcorn - “Just popped by to say Hi!” or “Things are Popping in Your Neighborhood”
- Fall - “There’s a Stalker In The Neighborhood” with Corn Husk or bag of seeds”
- Ice Cream Scoop - “Looking for the neighborhood ‘Scoop’?”
- Mother’s Day - Flowers or Cookie

Client Events:

- Pictures with Santa
- Easter Egg Hunt
- Movies in the Park

Social Media:

- Buffer - <https://buffer.com/>
- Use Groups!!
- GLSA- <https://clubwealth.com/glsa/>

Newsletters:

- Corefact- clubwealth.com/corefact
- Outboundengine.com
- View our Blog- <https://clubwealth.com/perfect-real-estate-client-newsletter/>
- Fastnewsletters.com

Calling Clients/SOI:

- Prospect Boss - <https://clubwealth.com/prospectboss/>
- Chime - <https://clubwealth.com/chime/>
- Slybroadcast - <https://www.slybroadcast.com/>



Bonus:

Scavenger Hunts:

- Gift Cards - <https://www.giftcards.com/>
- Canva- [Canva.com](https://www.canva.com)

Client Giveaways:

- Pumpkin Pie for Thanksgiving - Costco
- Sharp Retention - <https://clubwealth.com/sharpretention/>
- 4imprint - <https://www.4imprint.com/>